**NOTICE INVITING TENDER (NIT)**

**1.1 GENERAL**

**1.1.1 Name of Work:**

Delhi Metro Rail Corporation (DMRC) Ltd. invites Open e-Tenders on competitive bidding from eligible applicants who fulfill qualification criteria as stipulated in clause 1.1.4 of NIT, for the scope as Contract NE-05: DESIGN, MANUFACTURING, SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF ESCALATORS FOR NOIDA - GREATER NOIDA MRTS PROJECT

The brief scope of the work and site information is provided in ITT Clause A1 & Employer Requirements (Volume - 3, Volume – 4)

**1.1.2 Key details :-**

**Approximate Cost of Work = INR 63.88 Crores .**

<table>
<thead>
<tr>
<th>Tender Security amount</th>
<th>INR 63.88 Lakhs Only</th>
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</thead>
<tbody>
<tr>
<td>Completion period of the Work</td>
<td>24 Months</td>
</tr>
<tr>
<td>Revenue Operation Date (ROD)</td>
<td>01.12.2017</td>
</tr>
<tr>
<td>Tender documents on sale</td>
<td>From <strong>04.02.2016 to 15.03.2016</strong> (upto 11:00 Hrs)on e-tendering website <a href="http://www.tenderwizard.com/DMRC">www.tenderwizard.com/DMRC</a> Tender document can only be obtained after registration of Tenderer on the website <a href="http://www.tenderwizard.com/DMRC">www.tenderwizard.com/DMRC</a>. For further information on this regard bidders are advised to contact telephone numbers of 011-4942 4307, 011-4942 4365 or 011-2341 7910.</td>
</tr>
<tr>
<td>Cost of Tender documents</td>
<td>INR 21,000/- (inclusive of 5% DVAT) Non-Refundable (Demand Draft / Banker's Cheque) in favour of “Delhi Metro Rail Corporation Ltd” payable at New Delhi.) Cost of tender documents i.e., D.D./ Banker's Cheque, in original, shall be accepted only up to <strong>15:00 hours on 15.03.2016</strong> in the office of Executive Director / Contracts at below mentioned address.</td>
</tr>
<tr>
<td>Last date of Seeking Clarification</td>
<td>16.02.2016 (Queries from bidders after due date shall not be acknowledged)</td>
</tr>
<tr>
<td>Pre-bid Meeting</td>
<td>22.02.2016 @ 11:00 Hrs</td>
</tr>
<tr>
<td>Last date of issuing addendum</td>
<td>01.03.2016</td>
</tr>
<tr>
<td>Date &amp; time of Submission of Tender</td>
<td>15.03.2016 @ 15:00 Hrs</td>
</tr>
<tr>
<td>Date &amp; time of opening of Tender</td>
<td>15.03.2016 @ 15:05 Hrs</td>
</tr>
</tbody>
</table>
1.1.3 **Source of Funds:** Memorandum of Understanding has been signed between Noida Metro Rail Corporation (NMRC) and Delhi Metro Rail Corporation (DMRC) for execution of the Metro work of Noida - Greater Noida Corridor, with execution being done by DMRC. Funds shall be provided accordingly. This is a NON-JICA funded contract.

1.1.3 (a) Employer reserves the right to convey the acceptance of the prices for the works for extending this corridor of NOIDA to GREATER NOIDA for further stations, within the contract period through a supplementary agreement with the consent of contractor on base tender rate.

1.1.4 **QUALIFICATION CRITERIA:**

1.1.4.1 **Eligible Applicants:**

(i) The tenders for this contract will be considered only from those Tenderers (proprietorship firms, partnerships firms, companies, corporations, consortia or joint ventures) who meet requisite eligibility criteria prescribed in the sub-clauses of Clause 1.1.4 of NIT. In the case of a JV or Consortium, all members of the Group shall be jointly and severally liable for the performance of whole contract.

(ii)

a) A non-Indian firm is permitted to participate in tender only in a Joint Venture / JVA or Consortium arrangement with any other Indian firm having minimum participation interest of 26% or their wholly owned Indian subsidiary registered in India under Companies Act - 1956 with minimum 26% participation.

b) A Tenderer shall submit only one bid in the same tendering process, either individually as a Tenderer or as a partner of a JVA / Consortium. A Tenderer who submits or participates in more than one bid will cause all of the proposals in which the Tenderer has participated to be disqualified. No Tenderer can be a subcontractor while submitting a bid individually or as a partner of a JVA / Consortium in the same bidding process. A Tenderer, if acting in the capacity of subcontractor in any bid, may participate in more than one bid, but only in that capacity.

(iii) A Tenderer and all partners constituting the Tenderer shall not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest with one or more parties in this tendering process, if:

a) Tenderer and all partners constituting the Tenderer has been engaged by the Employer to provide consulting services for the preparation related to procurement for or implementation of the project;
b) Tenderer and all partners constituting the Tenderer is any associates / affiliates (inclusive of parent firms) mentioned in subparagraph (a) above; or

c) A Tenderer and all partners constituting the Tenderer lends, or temporarily seconds its personnel to firms or organizations which are engaged in consulting services for the preparation related to procurement for or implementation of the project, if the personnel would be involved in any capacity on the same project.

(iv) A firm, who has purchased the tender document in their name, can submit the tender either as individual firm or in Joint Venture / Consortium. However, the lead partner in case of JV shall be one who has experience of similar electrical work.

(v) Any Central / State Government Department / public sector undertaking / other government entity or local body must not have banned business with the Tenderer (any member in case of JV / JVA / Consortium) as on 29.02.2016. Also no contract of the Tenderer should have been rescinded / terminated by DMRC after award during last 5 years due to non-performance of the Tenderer or any of JV / JVA / Consortium members. The Tenderer should submit undertaking to this effect in - Appendix-19 of Form of Tender. If this undertaking is found to be false at any stage, then tender / contract is liable to be summarily rejected.

(vi) Tenderer (any member in case of JV / JVA / Consortium) must not have suffered bankruptcy / insolvency during the last 5 years. The Tenderer should submit undertaking to this effect in Appendix-21 of Form of Tender.

(vii) **LEAD PARTNER / NON SUBSTANTIAL PARTNERS / CHANGE IN JV / JVA / CONSORTIUM**

   a) Lead partner must have a minimum of 26% participation in the JV / JVA / Consortium.

   b) Partners having less than 26% participation will be termed as non-substantial partner and will not be considered for evaluation which means that their financial soundness and work experience shall not be considered for evaluation of JV / JVA / Consortium.

   d) In case of JV / JVA / Consortium, change in constitution or percentage participation shall not be permitted at any stage after their submission of application otherwise the applicant shall be treated as non-responsive.

   e) The Tenderer, in case of JV / JVA / Consortium, shall clearly and unambiguously define the role and responsibilities for each substantial / non-substantial partner in the JV Agreement / MOU submitted vide foot note (d) of Appendix 6 of Form of Tender, providing clearly that any abrogation / subsequent re-assignment of any responsibility by any substantive / non-substantive partner of JV / JVA / Consortium in favour of other JV / JVA / Consortium partner or any change in constitution of partners of JV / JVA / Consortium (without written approval of Employer) from the one given in JV Agreement / MOU at tender stage, will be treated, as ‘breach of contract condition’ and / or ‘concealment of facts’ (as the case may be), vide GCC Clause No. 4.33.1 [a (ii) and (iii)] and acted accordingly.

   f) The Employer in such cases, may in its sole discretion take action under clause 4.33.1 (b) and / or under clause 4.33.1(c) of GCC against any member(s) for failure in Tenderer’s obligation and declare that member(s) of JV / JVA / Consortium ineligible
for award of any tender in DMRC or take action to terminate the contract in part or whole under clause 13 of GCC as the situation may demand and recover the cost / damages as provided in contract.

(viii) A Tenderer and all partners constituting the Tenderer shall confirm Non-performance of a contract did not occur within the last two (2) years prior to the deadline for application submission based on all information on fully settled disputes or litigation (as per Appendix 18 of FOT). A fully settled dispute or litigation is one that has been resolved in accordance with the Dispute Resolution Mechanism under the respective contract and where all appeal instances available to the Applicant have been exhausted.

1.1.4.2 Minimum Eligibility Criteria:

Work Experience: The Tenderers will be qualified only if they have completed work(s) during last 10 years as on date 29.02.2016 as given below:

A. Experience:

(i) Design, Manufacturing, Supply, Installation, Testing, Commissioning of Escalators Used in Mass Rapid Transit System (Metro Stations / Railway Stations / Airport / Sub – Urban Railways) successfully completed in last 10 years of any of the following:

a) More than INR 48 Crores works in one financial year.

b) More than INR 60 Crores works in two financial years.

c) More than INR 72 Crores works in three financial years.

(ii) Experience of Design, Manufacturing, Supply, Installation, Testing, Commissioning of at least 40 Escalators for the Mass Rapid Transit System (Metro Stations / Railway Stations / Airport / Sub - Urban Railways) successfully completed during last 10 years.

(iii) If the member of JV / JVA / Consortium responsible for manufacturing & supplying of escalator, is of foreign origin then they should have experience of manufacturing and supplying minimum 40 escalators for Mass Rapid Transit System (Metro Stations / Railway Stations / Airport / Sub - Urban Railways) successfully completed during last 10 years, excluding the country of Origin.

Notes:

- The Tenderer shall submit details of works executed by them in the Perfora of Appendix 11 & 12 of FOT for the works to be considered for qualification of work experience criteria. Documentary proof such as completion certificates from client clearly indicating the nature / scope of work, actual completion cost and actual date of completion for such work should be submitted. The offers submitted without this documentary proof shall not be evaluated. In case the work is executed for private client, copy of work order, bill of quantities, bill wise details of payment received certified by C.A., T.D.S. Certificates for all payments received and copy of final / last bill paid by client shall also be submitted.
- Value of successfully completed portion of any ongoing work up to 29.02.2016 will also be considered for qualification of work experience criteria.
- For completed works, value of work done shall be updated to 29.02.2016 assuming 5% inflation for Indian Rupees every year and 2% for foreign currency portions per year. The exchange rate of foreign currency shall be applicable as at the close of business of the State Bank of India as on 29.02.2016.
In case of Joint Venture / Consortium, full value of the work, if done by the same Joint Venture / Consortium or any of members of the Joint Venture shall be considered. However, if the qualifying work(s) were done by them in JV / JVA / Consortium having different constituents, then the value of work as per their percentage participation in such JV / JVA / Consortium shall be considered.

Similar works means Mass Rapid Transit System (Metro Stations / Railway Stations / Airport / Sub – Urban Railways)

B. Financial Standing: The Tenderers will be qualified only if they have minimum financial capabilities as below:

(i) T1 – Liquidity

It is necessary that the firm can withstand cash flow that the contract will require until payments received from the Employer. Liquidity therefore becomes an important consideration.

This shall be seen from the balance sheets and / or from the banking reference. Net current assets and / or documents including banking reference, should show that the applicant has access to or has available liquid assets, lines of credit and other financial means to meet cash flow of INR 4.56 Crores for this contract, net of applicant’s commitments for other Contracts. Banking reference should contain in clear terms the amount that bank will be in a position to lend for this work to the applicant / member of the Joint Venture / Consortium. In case the Net Current Assets (as seen from the Balance Sheets) are negative, only the Banking references will be considered. Otherwise the aggregate of the Net Current Assets and submitted Banking references will be considered for working out the Liquidity.

The banking references should be from a Scheduled Bank in India or (in case of foreign parties) from an international bank of repute acceptable to DMRC as per standard Performa provided in ITT as Annexure-12 and it should not be more than 3 months old as on the last date of submission of bids.

In Case of JV- Requirement of liquidity is to be distributed between members as per their percentage participation and every member should satisfy the minimum requirement.

Example: Let Member-1 has percentage participation = M and Member-2 has percentage participation = N. If minimum liquidity required is ‘W’ then Liquidity of Member - 1 ≥ (WM) / 100 and Liquidity of Member - 2 ≥ (WN) / 100

(e) In case the applicant is a Joint Venture / JVA / Consortium and if Banking Reference is issued by the bank in favour of the Joint Venture / JVA / Consortium for this contract, then it will be considered for the Tenderer and if the Banking reference(s) is issued in favour of any member of JV / JVA / Consortium it will be considered only for that member.

(ii) T2 - Profitability: Profit before Tax should be Positive in at least 2 (two) years, out of the last five audited financial years

In Case of JV / JVA / Consortium - The profitability of only lead member shall be evaluated.

(iii) T3 - Net Worth: Net Worth of Tenderer during last audited financial year should be ≥ Rs. 6.38 Crores in balance sheets.
**In Case of JV / JVA / Consortium**, the algebraic sum total of Net Worth of all the members as per the latest audited balance sheets shall be considered the Net Worth of the Tenderer.  

**Example**: Let Member-1 has percentage participation = M and Member - 2 has percentage participation = N. Let the Net worth of Member-1 is ‘A’ and that of Member-2 is ‘B’, then the Net worth of JV / JVA / Consortium will be

\[ \text{Net Worth} = \frac{AM + BN}{100} \]

(iv) **T4 - Annual Turnover:**

The average annual turnover of last five financial years should be ≥ Rs. 25.55 Cr.  

In Case of JV / JVA / CONSORTIUM/Consortium – The average annual turnover of JV will be based on percentage participation of each member.  

**Example**: Let Member-1 has percentage participation = M and Member - 2 has =N. Let the average annual turnover of Member-1 is ‘A’ and that of Member-2 is ‘B’, then the average annual turnover of JV / JVA / Consortium will be

\[ \text{Average Annual Turnover} = \frac{AM + BN}{100} \]

**Notes:**

- Financial data for latest last five audited financial years has to be submitted by the Tenderer in **APPENDIX 13** of Form of Tender along with audited balance sheets. The financial data in the prescribed format shall be certified by Chartered Accountant with his stamp and signature. In case audited balance sheet of the last financial year is not made available by the bidder, he has to submit an affidavit certifying that *the balance sheet has actually not been audited so far*. In such a case the financial data of previous ‚4‘ audited financial years will be taken into consideration for evaluation. If audited balance sheet of any other year than the last year is not submitted, the tender will be considered as non-responsive.

- Where a work is undertaken by a group, only that portion of the contract which is undertaken by the concerned applicant / member should be indicated and the remaining done by the other members of the group be excluded. This is to be substantiated with documentary evidence.

1.1.4.3 **Bid Capacity Criteria**:

**Bid Capacity**: The Tenderers will be qualified only if their available bid capacity is more than the approximate cost of work as per NIT. Available bid capacity will be calculated based on the following formula:

\[ \text{Bid Capacity} = 2 \times A \times N - B \]

Where,

A = Maximum of the value of construction works executed in any one year during the last five financial years (updated to 01.03.2016 price level assuming 5% inflation for Indian Rupees every year and 2% for foreign currency portions per year).
N = No. of years prescribed for completion of the work = 24 months = 2 years

B = Value of existing commitments (as on 29.02.2016) for on-going works during period of 24 months w.e.f. 01.03.2016.

Notes:

- Financial data for latest last five financial years has to be submitted by the Tenderer in APPENDIX 14 of FOT along with audited financial statements. The financial data in the prescribed format shall be certified by the Chartered Accountant with his stamp and signature in original.

- Value of existing commitments for on-going construction works during period of 24 months w.e.f. 01.03.2016 has to be submitted by the Tenderer in APPENDIX 15 OF FOT. These data shall be certified by the Chartered Accountant with his stamp and signature.

- In the case of a group, the above formula will be applied to each member to the extent of his proposed participation in the execution of the work. If the proposed % is not provided, equal participation will be assumed.

Example for calculation of bid capacity in case of JV / Group

Suppose there are ‘P’ and ‘Q’ members of the JV / Group with their participation in the JV / group as 70% and 30% respectively and available bid capacity of these members as per above formula individually works out ‘X’ and ‘Y’ respectively, then Bid Capacity of JV / group shall be as under:

Bid Capacity of the JV / Group = 0.7X + 0.3Y

1.1.4.4 The tender submission of Tenderers, who do not qualify the minimum eligibility criteria & bid capacity criteria stipulated in the clauses 1.1.4.1 to 1.1.4.3 above, shall not be considered for further evaluation and therefore rejected. The mere fact that the Tenderer is qualified as mentioned in sub clause 1.1.4.1 to 1.1.4.3 shall not imply that his bid shall automatically be accepted. The same should contain all technical data as required for consideration of tender prescribed in the ITT.

1.1.4.5 Minimum Key Staff requirement – shall be as per Appendix 16 of FOT

NOTE – Please submit the CV of above Key Personals as per Appendix 17 of FOT.

1.1.5 Tender Documents:

- Volume 1
  Notice Inviting Tender
  Instructions to Tenderers (including Annexures)
  Form of Tender (including Appendices)
1.1.6 The Tenderers may obtain further information / clarification, if any, in respect of these tender documents from the authority defined in the Key details above.

1.1.7 The intending Tenderers must be registered on e-tendering portal [www.tenderwizard.com/DMRC](http://www.tenderwizard.com/DMRC). Those who are not registered on the e-tendering portal shall be required to get registered beforehand. If needed they can be imparted training on ‘online tendering process’. After registration the Tenderer will get user id and password. On login Tenderer can participate in tendering process and can witness various activities of the process.

1.1.8 The authorized signatory of intending Tenderer, as per Power of Attorney (POA), must have valid class-III digital signature. The tender document can only be downloaded or uploaded using Class-III digital signature of the authorized signatory.

1.1.9 Tender submissions will be made online after uploading the mandatory scanned documents towards cost of tender documents such as Demand Draft or Pay Order or Banker’s Cheque from a Scheduled commercial bank based in India and towards Tender Security such as Bank Guarantee or Demand Draft or Pay Order or Banker’s Cheque from a Scheduled commercial bank based in India and other documents as stated in the tender document.

1.1.10 All Tenderers are hereby cautioned that tenders containing any material deviation or reservations as described in Clause. E 4.0 of “Instructions to Tenderers” and / or minor deviation without quoting the cost of withdrawal shall be considered as non-responsive and is liable to be rejected.

1.1.11 Late tenders (received after date and time of submission of bid) shall not be accepted under any circumstances.
1.1.12 Tenders shall be valid for a period of **180 days** (both days inclusive i.e. the date of submission of tender and the last date of period of validity of the tender) from the date of submission of Tenders and shall be accompanied with a tender security of the requisite amount as per clause C18 of ITT.

1.1.13 DMRC reserves the right to accept or reject any or all proposals without assigning any reasons. No Tenderer shall have any cause of action or claim against the DMRC for rejection of his proposal.

1.1.14 Bidders shall note that the maximum file size that can be uploaded is 5 MB. All the uploaded files in tender submission should be named properly and arrange systematically.

1.1.15 The bidders are advised to keep in touch with e-tendering portal www.tenderwizard.com/DMRC for updates.

**Executive Director (Contracts)**

**Delhi Metro Rail Corporation limited**