

Sub: Minutes of Meeting of Pre-EOI Meeting held on 15.09.2017 at Metro Bhawan Conference Hall.

The Pre-EOI Meeting for DMRC project 'RSL1' regarding procurement and maintenance of Rolling Stock on Lease basis was held on 15th September 2017, from 1500 hours onwards in the Conference Hall, 7th Floor, Metro Bhawan. The following were present:

1. DMRC:

- Mr. H.S. Anand, Director/R.S.
- Mr. K.K. Saberwal, Director/Fin.
- Mr. T.B. Ramesh, C.G.M./Fin.
- Mr. S.S. Joshi, E.D./R.S./Project
- Mr. Sumit Bhatnagar, C.E.E./R.S. – IV
- Mr. S.P. Dhasmana, Dy. C.E.E./R.S. – I
- Mr. Shreekanth Prasad, Sr. D.G.M./Fin.
- Mr. Rajesh Kumar, Manager/R.S.
- Mr. Aviral Srivastava, A.M./R.S.

2. D'ACCORD:

- Mr. H.J. Pertel, C.E.O.
- Mr. Madhusudan Binani, Director
- Mr. Vibhuj Binani, Director

3. BEML:

- Mr. Annirudh Kumar, Director
- Mr. Ramesh K.N., G.M.
- Mr. Rishi Kumar Pant, Manager
- Mr. P. Nagaraj, C.G.M.
- Mr. Praveen Mathpal, D.G.M.

4. CRRC ZELC:

- Mr. Li Xuetao, Director
- Mr. Wang Jinsheng, M.D.
- Mr. Apurba Dhar, Dy.M.D.

5. NIIF:

- Mr. Karthikeyan M., V.P. (Investments)
- Mr. Saumya Bisaria, Analyst

6. AMBIT:

- Mr. Raman Gupta, V.P.

7. WABTEC:

- Mr. Amit Agarwal, G.M.
- Mr. Prashant Das, G.M.

8. ALSTOM:

- Mr. Shalender Birla, Customer Director
- Mr. Jaideep Sengupta, Sales Manager
- Mr. Arani Pan, Sales & Tendering

9. MITSUBISHI CORPORATION:

- Mr. S.Kumar, Dy. Business Head
- Mr. Goshi Hatagawa, Assistant Manager

10. MARUBENI:

- Mr. K. Iida, G.M.

11. MITSUI & Co.:

- Mr. Himanshu Bisht, Manager

12. SREI Equipment Finance Ltd.:

- Mr. Vishal Goenka, V.P.
- Mr. Sunit Pareek, Chief Manager

13. EQUIS FUNDS:

- Mr. Vidur Gupta, Associate Director

14. MELCO:

- Mr. Dhruv Mathur, Assistant Manager

15. I SQUARED CAPITAL:

- Mr. Ambuj Kukreja, Analyst

16. IL&FS RAIL Ltd.:

- Mr. Dilip Jadeja
- Mr. Amit Kumar, Deputy Manager

17. CAF:

- Mr. Vishal Khetarpaul, Director
- Mr. Kaustuk Bahuguna, Manager-Commercial

18. INVEST INDIA:

- Mr. Rahul Agarwal, V.P.
- Ms. Prerna Soni, A.V.P.
- Mr. Manuj Khurana, A.V.P.

Reference Documents:

1. EOI-'RSL1' dated 12.07.2017
2. Addendum No.1 to 5

Discussion on the Addenda issued by DMRC:

The meeting was started by re-addressing the Addendum No.4 to EOI-‘RSL1’ that dealt with change in timelines and dates, which were extended to allow the Bidders/Applicants enough time for preparation and submission of EOIs.

The Addendum No.5 to the EOI was also discussed, which addresses the change in the Initial Eligibility Criteria at EOI Stage.

In addition to above the major queries raised by the prospective applicants were also discussed. A detailed DMRC response shall be issued in this regard.

At the end, The Directors thanked the participants of the meeting, and other officials for the fruitful discussions held during the course of the meeting.

 20-9-12

(Mr. Sumit Bhatnagar)

C.E.E./R.S.-IV

D.M.R.C.