Invitation for Request for Proposal (RFP)

1.1 Delhi Metro Rail Corporation Ltd. (DMRC) undertook the construction activities of Delhi Mass Rapid Transit System and the first section was made operational on 25-12-2002. DMRC is presently operating a network comprising of 158 stations including Airport Express Line and a network of around 193 km. Further, 159 Km additional lines with 107 stations are under construction in Phase-III. As of today, DMRC network comprises of six operational lines with a ridership of around 2.5 million commuters per day.

1.2 DMRC invites e-bid (e-tender), through this RFP Document, from interested parties, who may be a sole proprietorship firm, a partnership firm or a company having registered office in India, or a combination of above in the form of Joint Venture (JV)/Consortium, for selection of Licensee for space for telecom tower for provision & enhancement of Mobile (Cellular) Network (2G/3G/4G) at selected metro stations in DMRC network.

1.3 DMRC shall receive online Bids pursuant to this RFP document, in accordance with the terms set forth herein as modified, altered, amended and clarified from time to time by DMRC. Bidders shall submit online bids in accordance with such terms on or before the date specified in this document. Bidders are advised to visit the DMRC stations and familiarise themselves with the proposed arrangements and all activities necessary in this regard.

1.4 Salient features of Bidding Process:

a. DMRC has adopted two packets bidding system for selection of a suitable highest bidder for granting License.

b. For participation in e-tendering process, the Bidder(s) has to be registered on DMRC's e-tendering portal https://eprocure.gov.in/eprocure/app. On registration they will be provided with a User ID and a password enabling them to submit their Bids online using Digital System Certificate (DSC) and can witness various activities of the process. The authorized signatory of intending Bidder, as per Power of Attorney (POA), must have valid Class-II or Class-III digital signature. The Bid/RFP Document can only be downloaded or uploaded using Class-II or Class-III digital signature of the authorized signatory. If needed prospective Bidder can be imparted training on "online tendering process”.

c. Schedule of Bidding Process-
6. DMRC’s response to queries by 06-03-2017

7. Last Date & Time of Submission (e-tender) of Bid online 16-03-2017 up to 16:00 Hrs

8. Date & Time of Opening of Technical Bids online 17-03-2017@ 16:00 Hrs

9. Validity of Bid Up to 180 days from the last date of submission of Bid.

d). Bid Security: The Bidders are having liberty to quote for any location listed out in Annexure-1. Bidder shall be required to deposit refundable Bid Security as per details available against each location, indicated at Annexure-1. If a bidder bids for multiple locations, the sum of the respective Bid Security will be required in consolidated form for its Bid. The bidder shall also submit details of bided locations for reconciliation of bid value in technical bid.

e). The Cost of RFP Document and Bid Security shall be accepted in the form of Demand Draft/ Pay Order/ Banker’s Cheque in favour of “Delhi Metro Rail Corporation Ltd.” payable at New Delhi. The Cost of Bid Document and the Bid Security must be submitted, in original, on or before 1700 Hrs of last date of sale of Bid Document to Dy. General Manager/ Property Business, 4th Floor, B-Wing, Metro Bhawan, Fire Brigade Lane, Barakhamba Road, New Delhi-110001. Bidder(s) who fails to submit the Cost of Bid Document and the Bid Security in physical form on or before the prescribed date and time shall be declared as ineligible and the Bid submitted by them shall be summarily rejected. The Bid shall be valid for a period not less than 180 days from last date of submission of the Bid.

f). Eligibility Criteria: Bidder must have Access Service License/IP Registration Certificate issued from Department of Telecom.

g). Undertaking For not being banned from Business: As on date of Tender submission (i) DMRC/MOUD/Delhi-Govt. must not have banned business with the tenderer (any member in case of JV) or (ii) Any Central/state Government department/PSU/Other Government entity or local body must not have banned business with the tenderer (any member in case of JV) which is applicable to all ministries (approved by the committee of economic secretaries, Ministry of Commerce). The tenderer should submit undertaking to this effect as per Annexure-3.

h). Bidders are expected to carry out extensive survey of DMRC authorised network and analysis at their own cost, before submitting their respective Bids for award of the License Agreement. DMRC shall provide necessary permission and assistance for the prospective Bidders in this regard.

i). The Bid submissions must be made online after uploading the mandatory scanned documents towards Cost of Bid Document, Bid Security and other documents as stated in Bid Document.

j). Bids received after Last Date & Time of Submission (e-tender) of Bid online shall not be accepted under any circumstances.

k). In case of a Bid by a JV/Consortium of firms, following shall be abide by its members:

i). For the purpose of evaluation of the Consortium, each member’s contribution towards the turnover shall be considered in the same ratio of their equity participation in the Consortium.

ii). The Lead Member of the JV/Consortium shall maintain a minimum percentage share of 51% of the aggregate shareholding of the JV/Consortium during full tenure of License Agreement.
iii). Any change in percentage stake of JV/Consortium members without prior written approval of DMRC shall be treated as Material Breach of Contract and Licensee’s Event of Default entitling DMRC to encash Security Deposit/Performance Security and or to terminate the License Agreement after 30 day notice.

iv). Minimum percentage stake of any member in JV/Consortium during license period (including lock-in period) shall not be less than 15%.

v). Partners of the JV/Consortium having less than 26% participation shall be considered as non-substantial partner and shall not be considered for evaluation which means that their eligibility shall not be considered for evaluation of JV/Consortium.

vi). All members of such entity shall be jointly and severely liable for the performance of License Agreement.

1). The Bidders shall not have a conflict of interest that affects the Bidding Process. Any Bidder found to have conflict of interest shall be disqualified. A Bidder shall be deemed to have a conflict of interest affecting Bidding Process if a constituent of one Bidder is also a constituent of another Bidder.

1.5. The Bidders are advised to keep in touch with e-tendering portal https://eprocure.gov.in/eprocure/app for updates.

1.6. In case of any grievances/complaints regarding this tender, please contact:

1.) General Manager/ Property Business

Delhi Metro Rail Corporation Limited 2nd Floor, A-Wing, Metro Bhawan, Fire Brigade Lane, Barakhamba Road, RFP for Exclusive Advertising Rights Inside Selected Metro Stations on Line No. 3&4 in DMRC Network 11 New Delhi -110001, Email Id: gmpb@dmrc.org, Phone No: 011-23418417

2.) Chief Vigilance Officer

Delhi Metro Rail Corporation Limited 1st Floor, A -Wing, Metro Bhawan, Fire Brigade Lane, Barakhamba Road, New Delhi -110001, Email Id: cvodmrc@gmail.com , Phone No: 011-23418406 Website:http://www.delhimetrorail.com/vigilance.aspx