

CHAPTER-1: NOTICE INVITING BID

- 1.1. Delhi Metro Rail Corporation Ltd. Invites open E-Tenders from reputed advertising agencies who may be a sole proprietary firm, a partnership firm or a company incorporated under the Companies Act 1956 / 2013 & having its registered office in India or as a Joint Venture / Consortium of such entities to License out Exclusive Outdoor Advertising Rights on Civil Structures of Rithala to Kashmiri Gate Metro Stations of Line-1(Red Line),Kashmiri gate(line-6) to Delhi Gate Metro Stations of Line-6(Violet line) and Majlis Park to Shakurpur Metro Stations of line-7(Pink line) in North DMC Zone in DMRC Network for (3+3+3) years, as per Annexure-1 of Tender Document i.e. Details of advertising spaces offered for licensing.
- 1.2. The Bidders shall not have a conflict of interest that affects the Bidding Process. Any Bidder found to have conflict of interest shall be disqualified. A Bidder shall be deemed to have a conflict of interest affecting the Bidding Process if the constituent of one Bidder is also a constituent of another Bidder.
- 1.3. DMRC shall receive Bids (e-tender) pursuant to this Tender Document, in accordance with the terms & conditions set forth herein and as modified, altered, amended and clarified from time to time by DMRC. Bidders shall submit bids in accordance with such terms & conditions on or before the last date specified in this document for this purpose. The Bidders are advised to visit the site/stations and familiarize themselves with the proposed arrangements and all activities necessary in this regard.
- 1.4. **Salient features of bidding Process:**

DMRC has adopted a single stage two packet Bidding Process to select a suitable highest Bidder(s) to grant Exclusive Outdoor Advertising Rights on Civil Structures of Rithala to Kashmiri gate Metro Stations of Line- 1(Red Line),Kashmiri gate(line-6) to Delhi Gate Metro Stations of Line-6(Violet line) and Majlis Park to Shakurpur Metro Stations of line-7(Pink line) in North DMC Zone in DMRC Network in a single lot as per Annexure-1 of RFP.

- a) Bidders have to bid for the full/entire offered advertisement spaces as per Annexure-1 without any provision for partial surrender of the licensed spaces during the currency of the contract along with/after submitting tender cost and EMD.Contract for Exclusive Outdoor Advertising Rights on Civil Structures of Rithala to Kashmiri gate Metro Stations of Line- 1(Red Line),Kashmiri gate(line-6) to Delhi Gate Metro Stations of Line-6(Violet line) and Majlis Park to Shakurpur Metro Stations of line-7(Pink line) in North DMC Zone in DMRC Network with minimum chargeable/offered area 370.91 Sqm shall be awarded to the bidder as per the H-1 rate received and accepted by DMRC, for the entire lot of the advertisement spaces offered as per annexure-1.

b) Schedule of Bidding Process:

1.	Cost of Tender Document (Non-Refundable)	Rs. 23,600/- (Rs.20,000/- + 18% GST)The Cost of Tender Document shall be accepted only in the form of <u>RTGS/NEFT/IMPS in favour of "Delhi Metro Rail Corporation Ltd" and payable to /for credit of A/C of DMRC Ltd. with Union Bank of India, F-14/15, Connaught Place, New Delhi, IFSC code – UBIN0530786, MICR code – 110026006 A/c No. – 307801110050003.</u>
2.	Bid Security/EMD	Rs. 7,37,000/- (Rupees Seven lakhs Thirty Seven Thousand only) to be accepted online in form of RTGS/NEFT/IMPS as per above details in 1.4(b)(1).
3.	Sale of Tender Document (online only)	From 07.08.2020 (at 1700hrs) at e-tendering website: https://eprocure.gov.in/eprocure/app
4.	Pre-Bid Conference	The pre-bid meeting shall be conducted through video conferencing by software apps such as Webex/ Microsoft Teams on 20.08.2020 (at 1100 hrs.). All Prospective bidders shall provide the details of the person(s) (mobile No. and mail id) (maximum up to two) who will be participating in such virtual meeting at least one day before the meeting (latest by 1100 hrs on 19.08.2020) to the registered official email of DMRC i.e. gmpb@dmrc.org , so that links having details such as software, meeting ID, password, etc. can be mailed to these persons at least 12 hours before the scheduled pre-bid meeting.
5.	Last Date of receiving written queries by DMRC	19.08.2020 up to 1530 hrs
6.	DMRC's response to queries latest by	26.08.2020
7.	Last Date & Time of Submission (e-tender) of Bid (online only)	Submission Start Date:29.08.2020 at 1500hrs Submission End Date: 07.09.2020 up to 1500hrs
8.	Date & Time of Opening of Technical Bids online	08.09.2020@ 1500hrs
9.	Validity of Bid	Up to 180 days from the last date of submission of bid.

The Cost of Tender Document and Bid Security amount have to be submitted online through RTGS/NEFT/IMPS for credit of the account as given in at Sr. No. 1.4 (b)(1) of the above table, by specified date and time i.e. before the last date & time of uploading of bid as per Clause 1.4(b) (7) above, failing which the offer/bid of such bidder shall be declared as ineligible and the said bid submitted shall be summarily rejected. The Bid shall be valid for a period not less than 180 days from the last date of submission of bid. Bidders, who fail to submit the Cost of Tender Document and the Bid Security online on or before the prescribed date and time, shall be declared as ineligible and the Bid submitted by them shall be summarily rejected.

No other mode of payments will be accepted. The bidder will be required to upload scanned copies of transaction of payment of tender cost and bid security/EMD at the time of bid submission clearly indicating the UTR No. & tender Ref. No.

The detail of Tender cost and EMD/Bid security remitted as per above should be correctly uploaded & detail must match in the online submission failing which the payment may not be considered to be uploaded in online bid submission.

- c) The payment of the tender cost is acceptable from any account. However, applicant shall submit such transaction details along with their tender submission on e-portal. If the same transaction reference number has been submitted for more than one bid. All such bids shall be considered ineligible and summarily rejected. Bidders to note that the payment of tender security shall be made from the account of bidder only, however, in case of JV / Consortium, the tender security can either be paid from JV/Consortium account or one of the constituent members of JV / Consortium. If tender security has been made from other than the account mentioned above, same shall not be accepted and all such bids shall be considered ineligible and summarily rejected.
- d) Bidders are expected to carry out extensive survey of DMRC premises and analysis at their own cost, before submitting their respective Bids for award of the License Agreement. DMRC shall provide necessary permission and assistance to the prospective Bidders.
- e) The Bid submissions must be made online after uploading the mandatory scanned documents towards Cost of Tender Document, Bid Security and other documents as stated in Tender Document.
- f) All the uploaded files in Bid submission should be named properly and arranged systematically. No special character/space should be there in the name of uploaded file.
- g) Bids received after due Date & Time of Submission (e-tender) of Bid shall not be accepted under any circumstances.
- h) If a Bid is submitted by a JV/Consortium, following shall be abided by all its members:
- i. For the purpose of evaluation of Consortium, each member's contribution towards the turnover shall be considered in the same ratio of their equity participation in the Consortium.
 - ii. The Lead Member of the JV/Consortium shall maintain a minimum percentage share of 51% of the aggregate shareholding of the JV/Consortium during full tenure of License Agreement.
 - iii. Any change in percentage stake of JV/Consortium members without prior written approval of DMRC shall be treated as Material Breach of Contract and Licensee's Event of Default entitling DMRC to encash Security Deposit/Performance Security and/or to terminate the License Agreement after 30 days' notice.
 - iv. Minimum percentage stake of any member in JV/Consortium during license period (including lock-in period) shall not be less than 15%.
 - v. Partners having less than 26% participation shall be considered as non-substantial partner and shall not be considered for evaluation which means that their eligibility shall not be considered for evaluation of JV/Consortium.
 - vi. All members of such entity shall be jointly and severally liable for the performance of License agreement.
 - vii. For the purpose of evaluation of the consortium/JV each member's contribution towards the turnover shall be considered in the same ratio of their equity participation in the consortium of JV.

Tender Document for licensing of Exclusive Outdoor Advertising Rights on Civil Structures of Rithala to Kashmiri Gate metro stations of Line- 1, Kashmiri gate(line-6) to Delhi Gate metro stations of Line-6 and Majlis Park to Shakurpur metro stations of line-7 in North DMC Zone in DMRC Network

Illustration: Say If 'A' and 'B' are two members of JV/Consortium. 'A' is having 70% equity holding in JV and 'B' is having 30% equity holding in JV. In such a condition, 70% of A's turnover and 30% of B's turnover will be taken for the calculation of eligibility of the JV.

1.5 The Bidders are advised to keep intouch with e-tendering portal <https://eprocure.gov.in/eprocure/app> and Delhi metro website at www.delhimetrorail.com for updates.

1.6 "Condition of contract on Safety and Health for Property Business contracts" uploaded in separate volume shall be integral part of the tender document.

TENDER DOCUMENT